Clerk of the House of Representatives Legislative Resource Center 135 Cannon Building Washington, DC 20515 http://lobbyingdisclosure.house.gov

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510 http://www.senate.gov/lobby

## **LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

| 1. Registrant Name Organization/Lobbying Firm Self Employed In The Coca-Cola Company  | ndividual  |
|---|--|
| 2. Address Address1 ONE COCA-COLA PLAZA   | Address2   |
| City ATLANTA State  | GA Zip Code 30313 Country USA  |
| 3. Principal place of business (if different than line 2)   |  |
| City State  | Zip Code Country   |
| 4a. Contact Name b. Telephone Nu Mr. Ryan Guthrie 2029732650  | umber c. E-mail 5. Senate ID# ryguthrie@coca-cola.com 9751-12  |
| 7. Client Name Self Check if client is a state of The Coca-Cola Company   | or local government or instrumentality 6. House ID# 309140000  |
| <b>TYPE OF REPORT</b> 8. Year 2018 Q1 (1/1 - 3/3) 9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report  Termination   | Q2 (4/1 - 6/30) Q3 (7/1 - 9/30) Q4 (10/1 - 12/31) Q4 Q4 (10/1 - 12/31) Q4      |
|   | MUST complete either Line 12 or Line 13  |
| 12. Lobbying INCOME relating to lobbying activities for this reporting period was:  Less than \$5,000   | 13. Organizations  EXPENSE relating to lobbying activities for this reporting period were:  Less than \$5,000      |
| \$5,000 or more \$  | \$5,000 or more \$ 1,290,000.00  |
| Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | <b>14. REPORTING</b> Check box to indicate expense accounting method. See instructions for description of options. |
|   | Method A. Reporting amounts using LDA definitions only   |
|   | Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code                                  |
|   | Method C. Reporting amounts under section 162(e) of the Internal Revenue Code                                      |
| Signature Digitally Signed By: RYAN GUTHRIE   | Date 10/19/2018<br>4:20:23 PM  |

| 15. General issue area code TAX        |                                     |                         |   |     |
|--|-------------------------------------|-------------------------|---|-----|
| 16. Specific lobbying issues           |                                     |                         |   |     |
| Implementation of PL 115-97, Tax       | Cuts & Jobs Act - follow-up iss     | sues related to tax ref | orm implementation on stock attribution   |     |
| H.R.1393/S.540 - Mobile Workford       | ce State Income Tax Simplificat     | ion Act of 2017         |   |     |
| 17. House(s) of Congress and Fede      | ral agencies Check if None          |                         |   |     |
| U.S. SENATE, U.S. HOUSE OF R           | EPRESENTATIVES, Treasury            | - Dept of               |   |     |
| 18. Name of each individual who a      | cted as a lobbyist in this issue ar | rea                     |   |     |
| First Name                             | Last Name                           | Suffix                  | Covered Official Position (if applicable) | New |
| Kathleen                               | Black                               |                         |   |     |
| Ryan                                   | Guthrie                             |                         |   |     |
| 19. Interest of each foreign entity in | n the specific issues listed on lin | e 16 above Chec         | kk if None                                |     |

| 16. Specific lobbying issu   | es                                     |                          |  |          |
|------------------------------|--|--------------------------|--|----------|
| Issues relating to support   | for calorie and ingredient transpare   | ency and obesity preven  | ntion  |          |
| Issues relating to the Nutr  | ition Facts Panel changes              |                          |  |          |
| Issues relating to biotech   | labeling process                       |                          |  |          |
| 17. House(s) of Congress     | and Federal agencies Check is          | f None                   |  |          |
| U.S. SENATE, U.S. HOU        | JSE OF REPRESENTATIVES, A              | griculture - Dept of (US | SDA), White House Office, Health & Human Services - Dept   | of (HHS) |
| 18. Name of each individu    | al who acted as a lobbyist in this i   | ssue area                |  |          |
| First Name                   | Last Name                              | Suffix                   | Covered Official Position (if applicable)  | New      |
| Ryan                         | Guthrie                                |                          |  |          |
| Theda                        | Khrestin                               |                          | J.S. Sen. Pat Roberts, Deputy Legislative Dir. & Natnl<br>Security Policy Advisor, 2005-2017; Natnl Security Fellow,<br>Foundation for Defense of Democracies, 2013-2014; U.S. Sen<br>Roger Wicker, Legislative Dir., 2017-2018. Note: Theda did<br>not lobby Senate |          |
| 19. Interest of each foreign | n entity in the specific issues listed | on line 16 above         | Check if None  |          |

client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code HCR

| 16. Specific lobbying issu   | es   |                       |  |          |
|------------------------------|--|-----------------------|--|----------|
| Issues related to the bever  | rage industry's health and wellness                            | programs, including   | the Balance Calorie Initiative   |          |
| Issues related to support f  | or calorie and ingredient transpare                            | ncy and obesity preve | ention   |          |
| Issues relating to the Nutr  | ition Facts Panel changes                                      |                       |  |          |
| Issues relating to policy d  | evelopments affecting the internati                            | ional beverage indust | ry   |          |
| USDA Buy American Pro        | ovision  |                       |  |          |
| 17. House(s) of Congress     | and Federal agencies Check is                                  | f None                |  |          |
|                              | JSE OF REPRESENTATIVES, W<br>, U.S. Trade Representative (USTF |                       | griculture - Dept of (USDA), State - Dept of (DOS), Health & H   | luman    |
|                              | ual who acted as a lobbyist in this i                          |                       |  |          |
| First Name                   | Last Name  | Suffix                | Covered Official Position (if applicable)  | New      |
| Ryan                         | Guthrie  |                       |  |          |
| Valerie James                | Owens  |                       |  |          |
| Kathleen                     | Black  |                       |  |          |
| Jessica                      | Zielke   |                       |  |          |
| Gene                         | Rackley  |                       |  |          |
| Theda                        | Khrestin   |                       | U.S. Sen. Pat Roberts, Deputy Legislative Dir. & Natnl Security Policy Advisor, 2005-2017; Natnl Security Fellow, Foundation for Defense of Democracies, 2013-2014; U.S. Sen. Roger Wicker, Legislative Dir., 2017-2018 Note: Theda did not lobby Senate | <b>~</b> |
| 19. Interest of each foreign | n entity in the specific issues listed                         | 1 on line 16 above    | Check if None  | •        |
|                              |  |                       |  |          |

client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code BEV

| 15. General issue area code ECN |                                       |                             |  |          |
|---------------------------------|---------------------------------------|-----------------------------|--|----------|
| 16. Specific lobbying issue     | rs                                    |                             |  |          |
| Issues related to current an    | d prospective public/private partne   | ership opportunities        |  |          |
| Issues related to the compa     | any's contributions to the economic   | e development of communi    | ities around the world                           |          |
| 17. House(s) of Congress a      | and Federal agencies  Check if        | None                        |  |          |
| U.S. SENATE, U.S. HOU<br>Office | SE OF REPRESENTATIVES, Sta            | ite - Dept of (DOS), U.S. A | gency for International Development (USAID), Whi | te House |
| 18. Name of each individua      | al who acted as a lobbyist in this is | ssue area                   |  |          |
| First Name                      | Last Name                             | Suffix                      | Covered Official Position (if applicable)        | New      |
| Valerie James                   | Owens                                 |                             |  |          |
| Ryan                            | Guthrie                               |                             |  |          |
| 19 Interest of each foreign     | entity in the specific issues listed  | on line 16 above V Chec     | ok if None                                       |          |
| 17. Interest of each foreign    | entity in the specific issues listed  | on the 10 above — ence      | or it ivoite                                     |          |
|                                 |                                       |                             |  |          |

| 16. Specific lobbying issues                                 |                                   |                           |   |      |
|--|-----------------------------------|---------------------------|---|------|
| H.R. 2 and S. 3042, Agricultur programs on the beverage indu |                                   |                           | y's efforts to combat obesity and the general impact of fed<br>Program  | eral |
| Issues related to the Bioengine                              | ered Food Disclosure Standa       | rd                        |   |      |
| 17. House(s) of Congress and I                               | Federal agencies Check            | if None                   |   |      |
| U.S. HOUSE OF REPRESEN                                       | TATIVES, U.S. SENATE, A           | griculture - Dept of (USI | DA)   |      |
| 18. Name of each individual w                                | ho acted as a lobbyist in this    | issue area                |   |      |
| First Name   | Last Name                         | Suffix                    | Covered Official Position (if applicable)   | New  |
| Ryan   | Guthrie                           |                           |   |      |
| Valerie James  | Owens                             |                           |   |      |
| Kathleen   | Black                             |                           |   |      |
| Jessica  | Zielke                            |                           |   |      |
| Theda  | Khrestin                          | Se<br>Fo                  | S. Sen. Pat Roberts, Deputy Legislative Dir. & Natnl curity Policy Advisor, 2005-2017; Natnl Security Fellow, undation for Defense of Democracies, 2013-2014; U.S. Soger Wicker, Legislative Dir., 2017-2018 Note: Theda did t lobby Senate | en.  |
| Gene   | Rackley                           |                           |   |      |
| 19. Interest of each foreign ent                             | ity in the specific issues lister | d on line 16 above C      | heck if None  |      |

client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code FOO

| 15. General issue area coo       | de FOR                                 |                       |  |   |
|----------------------------------|--|-----------------------|--|---|
| 16. Specific lobbying issu       | nes                                    |                       |  |   |
| Issues relating to public p      | policies and public/private partnersh  | nip programs          |  |   |
| 17. House(s) of Congress         | and Federal agencies Check it          | None                  |  |   |
| U.S. SENATE, State - Do of (DOC) | ept of (DOS), U.S. Agency for Inter    | rnational Development | t (USAID), U.S. HOUSE OF REPRESENTATIVES, Commerc  | ce - Dept                                     |
| 18. Name of each individ         | ual who acted as a lobbyist in this i  | ssue area             |  |   |
| First Name                       | Last Name                              | Suffix                | Covered Official Position (if applicable)  | New   |
| Valerie James                    | Owens                                  |                       |  |   |
| Ryan                             | Guthrie                                |                       |  |   |
| Kathleen                         | Black                                  |                       |  |   |
| Jessica                          | Zielke                                 |                       |  |   |
| Theda                            | Khrestin                               |                       | U.S. Sen. Pat Roberts, Deputy Legislative Dir. & Natnl<br>Security Policy Advisor, 2005-2017; Natnl Security Fellow,<br>Foundation for Defense of Democracies, 2013-2014; U.S. Sen.<br>Roger Wicker, Legislative Dir., 2017-2018 Note: Theda did<br>not lobby Senate |   |
| Gene                             | Rackley                                |                       | not looby Senate   | <u>]                                     </u> |
| Gene                             | Rackiey                                |                       |  |   |
| 19. Interest of each foreig      | n entity in the specific issues listed | on line 16 above      | Check if None  |   |
|                                  |  |                       |  |   |
|                                  |  |                       |  |   |

| 15. General issue area o  | code AGR                                  |                            |   |     |
|---------------------------|---|----------------------------|---|-----|
| 16. Specific lobbying is  | ssues                                     |                            |   |     |
| H.R. 2 and S. 3042, Ag    | riculture Improvement Act of 2018 -       | Supplemental Nutrition As  | ssistance Program                         |     |
| 17. House(s) of Congre    | ss and Federal agencies Check it          | f None                     |   |     |
| U.S. SENATE, U.S. H       | OUSE OF REPRESENTATIVES, A                | griculture - Dept of (USDA | <u>.)</u>                                 |     |
| 18. Name of each indiv    | idual who acted as a lobbyist in this i   | ssue area                  |   |     |
| First Name                | Last Name                                 | Suffix                     | Covered Official Position (if applicable) | New |
| Ryan                      | Guthrie                                   |                            |   |     |
| Gene                      | Rackley                                   |                            |   |     |
| 19. Interest of each fore | eign entity in the specific issues listed | on line 16 above Che       | ck if None                                |     |

| 15. General issue area co   | ode TRD                                   |                               |  |              |
|-----------------------------|---|-------------------------------|--|--------------|
| 16. Specific lobbying iss   | sues                                      |                               |  |              |
| H.R. 4311 and 5841 - in     | bound and outbound investment restr       | iction issues relating to the | e Foreign Investment Risk Review Modernization A   | ct of 2017   |
| H.R. 5040 - Export Con      | trol Reform Act of 2018                   |                               |  |              |
| S. 3013 and generally -     | Section 232 Tariffs on Aluminum and       | 1 Steel                       |  |              |
| Issues related to NAFTA     | A reform/withdrawal, dairy policy         |                               |  |              |
| Issues related to China 3   | 301 tariffs                               |                               |  |              |
| Issues related to custom    | s implementation of repeal of "Consu      | imptive Demand" rule          |  |              |
| Issues related to the Kor   | ea-United States Free Trade Agreem        | ent (KORUS FTA) and cu        | stoms agencies audit coordination                  |              |
| 17. House(s) of Congres     | s and Federal agencies  Check if          | None                          |  |              |
| U.S. HOUSE OF REPR          | ESENTATIVES, U.S. SENATE, Con             | mmerce - Dept of (DOC),       | U.S. Trade Representative (USTR), Agriculture - De | pt of (USDA) |
| 18. Name of each indivi     | dual who acted as a lobbyist in this is   | sue area                      |  |              |
| First Name                  | Last Name                                 | Suffix                        | Covered Official Position (if applicable)          | New          |
| Kathleen                    | Black                                     |                               |  |              |
| Ryan                        | Guthrie                                   |                               |  |              |
| 19 Interest of each foreign | gn entity in the specific issues listed   | on line 16 above 🔽 Chec       | rk if None   |              |
| 17. Interest of each force  | ight entity in the specific issues listed | on fine to above — Chec       | A II I VOIC  |              |
|                             |   |                               |  |              |

| 15. General issue area co  | de TRA                                  |                            |  |     |
|----------------------------|---|----------------------------|--|-----|
| 16. Specific lobbying iss  | ues                                     |                            |  |     |
| Issues related to an incre | ased truck weight allowance for pas     | ssage on federal highways, | related to federal infrastructure planning |     |
| 17. House(s) of Congress   | s and Federal agencies  Check i         | f None                     |  |     |
| U.S. HOUSE OF REPR         | ESENTATIVES, U.S. SENATE, TI            | ansportation - Dept of (DO | T), Environmental Protection Agency (EPA)  |     |
| 18. Name of each individ   | dual who acted as a lobbyist in this    | ssue area                  |  |     |
| First Name                 | Last Name                               | Suffix                     | Covered Official Position (if applicable)  | New |
| Valerie James              | Owens                                   |                            |  |     |
| Ryan                       | Guthrie                                 |                            |  |     |
| 19. Interest of each forei | gn entity in the specific issues listed | I on line 16 above Che     | ck if None                                 |     |
|                            |   |                            |  |     |

| 15. General issue area c  | ode CDT                                  |                           |   |     |
|---------------------------|--|---------------------------|---|-----|
| 16. Specific lobbying is  | sues                                     |                           |   |     |
| S.A3283, Perdue Amdt      | - Midwest premium on aluminum a          | nd CFTC Authority to over | see the aluminum market                   |     |
| 17. House(s) of Congres   | ss and Federal agencies Check i          | f None                    |   |     |
| Commodity Futures Tra     | ading Commission (CFTC), U.S. SE         | NATE, U.S. HOUSE OF R     | EPRESENTATIVES                            |     |
| 18. Name of each indivi   | idual who acted as a lobbyist in this    | issue area                |   |     |
| First Name                | Last Name                                | Suffix                    | Covered Official Position (if applicable) | New |
| Kathleen                  | Black                                    |                           |   |     |
| Ryan                      | Guthrie                                  |                           |   |     |
| 19. Interest of each fore | ign entity in the specific issues listed | I on line 16 above Che    | eck if None                               | '   |

| client during the reporting | g period. Using a separate page for  | each code, provide informa  | ation as requested. Add additional page(s) as | needed.                 |
|-----------------------------|--|-----------------------------|---|-------------------------|
| 15. General issue area coo  | de ENV   |                             |   |                         |
| 16. Specific lobbying issu  | nes  |                             |   |                         |
| Issues related to company   | y work on recycling & packaging (  | World Without Waste), wa    | ter stewardship, climate change, agriculture  | and energy conservation |
| 17. House(s) of Congress    | and Federal agencies   | if None                     |   |                         |
| U.S. SENATE, U.S. HOU       | USE OF REPRESENTATIVES, E  | nvironmental Protection Ag  | gency (EPA)                                   |                         |
| 18. Name of each individ    | ual who acted as a lobbyist in this  | issue area                  |   |                         |
| First Name                  | Last Name  | Suffix                      | Covered Official Position (if applicab        | ole) New                |
| Valerie James               | Owens  |                             |   |                         |
| Ryan                        | Guthrie  |                             |   |                         |
| 19. Interest of each foreig | gn entity in the specific issues listed  | d on line 16 above Che      | eck if None                                   |                         |
|                             |  |                             |   |                         |
|                             | ge - Complete ONLY where regis   |                             | hanged.                                       |                         |
| 20. Client new address      |  |                             |   |                         |
| Address                     |  |                             |   |                         |
|                             |  |                             | Zip Code                                      | Country                 |
| 21. Client new principal p  | place of business (if different than l   | line 20)                    |   |                         |
| City                        |  | State _                     | Zip Code                                      | Country                 |
|                             | ion of client's business or activitie  |                             |   |                         |
|                             |  |                             |   |                         |
|                             |  |                             |   |                         |
| LOBBYIST UPDA               | ATE  |                             |   |                         |
| 23. Name of each previou    | usly reported individual who is no l   | longer expected to act as a | lobbyist for the client                       |                         |
| First Name                  | Last Name  | Suffix First                | Name Last Name                                | Suffix                  |
| 1                           | Publi Hame   | 3                           | Twine Eust I wille                            |                         |
| _                           |  |                             |   |                         |
| 2                           |  | 4                           |   |                         |
| ISSUE UPDATE                |  |                             |   |                         |
|                             | and the state of t |                             |   |                         |
| 24. General lobbying issu   | te that no longer pertains   | <u></u>                     |   |                         |
|                             |  |                             |   |                         |
| AFFILIATED OF               | RGANIZATIONS   |                             |   |                         |
| THE TELESTICAL OF           | 10111 11211 1 1 1 1 1 1 1 1 1 1 1 1 1 1  |                             |   |                         |

25. Add the following affiliated organization(s)

Internet Address:

|                                     | A  | Address                             |               |   |                                      |  |
|-------------------------------------|--|-------------------------------------|---------------|---|--------------------------------------|--|
| Name                                | Street Address                                   | Street Address                      |               | Principal Place of Business (city and state or country) |                                      |  |
|                                     | City State/P                                     | Province Zip Country                |               | (   |                                      |  |
|                                     |  |                                     | City<br>State |   |                                      |  |
|                                     |  |                                     |               | Countr  | Country                              |  |
| 26. Name of each previously re      | ported organization that is no longer affiliate  | d with the registrant or client     |               |   |                                      |  |
| 1                                   | 2  | 3                                   |               |   |                                      |  |
| FOREIGN ENTITIES                    | 3  |                                     |               |   |                                      |  |
| 27. Add the following foreign e     | ntities:   |                                     |               |   |                                      |  |
| Name                                | Address  | Principal place of busin            | agg           |   | Ownership<br>percentage in<br>client |  |
|                                     | Street Address                                   | (city and state or count            |               |   |                                      |  |
|                                     | City State/Province Country                      | , <u> </u>                          |               | loodying activities                                     | CHEII                                |  |
|                                     |  | City<br>State Country               |               |   | 9/                                   |  |
|                                     | marted ferroism antity that no language arms are | controls, or is affiliated with the | registraı     | nt, client or affiliated or                             | ganization                           |  |
| 28. Name of each previously re      | ported foreign entity that no longer owns, or    |                                     | C             |   | B                                    |  |
| 28. Name of each previously re  1 2 | 3  | 5                                   |               |   | <i>5</i>                             |  |